

Request for Information No. III
Bid No. 19/20-01 IT Technology Equipment and Peripherals
November 22, 2019

Response to Proposers' Questions

3.1 Question: "Could the District please clarify whether exceptions will automatically disqualify a bid, or if exceptions are allowed? The first sentence of Section 21 suggests that no exceptions or deviations will be allowed, but the second sentence seems to allow for deviations.

Section 21 of the RFP states: Deviations from Bid Terms and Conditions. Deviations from any bid term or condition shall cause a bid to be rejected as nonresponsive. All deviations must be clearly noted at time of bid submission. If not noted, the assumption is that Bidder is bidding as specified in Bid Documents."

Answer: *Material* deviations from any bid term or condition shall cause a bid to be rejected as nonresponsive. *The District shall be the sole authority in determining what constitutes a material deviation.* This clarification will be added in an Addendum to the Bid.

3.2 Question: "Please confirm this language below does not prohibit manufacturers responding directly to the RFP in addition to manufacture partners also responding to the RFP with the same model.

Bidders Interested in More Than One Bid. No person, firm or corporation shall be allowed to make, or file, or be interested in more than one (1) bid for the same Work/ Equipment unless alternate bids are specifically called for by the District. A person, firm, or corporation that has submitted a sub-proposal to a Bidder, or that has quoted prices of materials to a Bidder, is not thereby disqualified from submitting a proposal or quoting prices to other Bidders or submitting a bid."








Answer: Manufacturers may respond directly even if they have quoted prices to a reseller/Bidder.






3.3 Question: "Will references be accepted at the final short list of the RFP stage?

List of References. Please provide references of school districts and/or any public agencies that Bidder has contracted with to provide technology equipment and peripherals as required under Information for Bidders Section 32."

Answer: All references are due with Bid submissions. Incomplete submissions will be considered non-responsive.

3.4 Question: "Per the Bid Form Pricing Sheet, all proposed substitutions must be submitted to the District for approval. Below are the substitutions that we would like to propose.

1	<p>HP Chrome 11 G7 11.6"/</p> <p>Proposed Substitute - Dell Chrome 3100</p>	<p>6QY22UT#ABA</p> <p></p> <p>1. chromebook_3100_ec</p>
3	<p>AVerCharge C36i+ Cart/</p> <p>Proposed Substitution - DellCharge C36</p> <p>Model No. CMPCT36</p>	<p>CHRG36I+</p> <p></p> <p>3. Dell 36 Charging Cart - Model No. CMP</p>
4	<p>HP Laserjet Pro M404n/</p> <p>Proposed Substitution - Lexmark B2442dw</p> <p>Model No. 36SC220</p>	<p>HP,W1A52A#BGJ</p> <p></p> <p>4. Lexmark B2442dw.pdf</p>
5	<p>HP Color LaserJet Ent M553n/</p> <p>Proposed Substitution - Lexmark CS622de</p> <p>Model No. 42C0080</p>	<p>HP, B5L24A#BGJ/</p> <p></p> <p>5. Lexmark CS622de.pdf</p>
6	<p>Cisco Catal. 4500 Switch L3/</p> <p>Proposed Substitution – Dell PowerSwitch</p> <p>Model No. S4128F-ON</p>	<p>WS-C4500X-16SFP+</p> <p></p> <p>6. Dell PowerSwitch S4128F-ON.pdf</p>
7	<p>Cisco Catal. 2960X Switch L2/</p> <p>Proposed Substitution – Dell PowerSwitch</p> <p>Model No. N2048</p>	<p>WS-C2960X-48FPD-L</p> <p></p> <p>7. Dell PowerSwitch Model No. N2048.pdf</p>
8	<p>Cisco Catalyst 3850 L2/</p> <p>Proposed Substitution – Dell PowerSwitch</p> <p>Model No. N3048EP-ON</p>	<p>WS-C3850-12X48U-L</p> <p></p> <p>8. PowerSwitch N3048EP-ON.pdf</p>

9	Aruba In Access Point AP-335/ Proposed Substitution - Ruckus In R750 Model No. 901-R750-US	HPE JW825A  9. Ruckus r750.pdf
10	Aruba Out Access Point AP-375/ Proposed Substitution - Ruckus Out T610 Model No. 9U1-T610-US	HPE JZ173A  10. Ruckus T610.pdf
11	Aruba AP/PEF/RFP license/ Proposed Substitution - Ruckus Virtual Lic Model No. virtual1301 Model No.	HPJW619AAE  11 Ruckus-smartzone-lic
16	Aver CP3 75" Interactive Dis./ Proposed Substitution - Dell 75" 4K Inter. Model No. C7520QT	CP3-75i/  16. Dell C7520QT 75 Interactive Display.pdf
18	AVer F70W Wireless Doc Cam/ Proposed Substitution - Logitech ConCam. Model No. 960-001013	VISIONF70W  18. Logitech ConCam.pdf

“

Answer: All proposed substitutions in the above chart are acceptable to the district with the exception of the Logitech ConCam, Model No. 960-001013. The proposed Logitech ConCam, Model No. 960-001013 is a conference camera and does not have the same functionalities as the original specified item. The approved substitutions will be added in an Addendum to the Bid.

3.5 Question: “May we convert Pages 11 - 16 to Excel if format matches current Word format?”

Answer: Yes. Formatting must match for any pages that are converted to excel.