

**FURNITURE AND EQUIPMENT #2, BID NO. 2017/2018-1FA  
CATALOG DISCOUNTS - % OFF LIST PRICING**

**BID MATRIX**



Yellow highlight represents awarded vendor.  
The following bid line items have been removed from bid: 46 and 93 through 108.

**Vendors:  
Piggyback: Y or N**

Concepts School & Office Furnishings	Culver-Newlin	GM Business Interiors	Hamel School Outfitters	McDowell-Craig	Tangram
Y	Y	Y	Y	Y	NON-RESP

Manufacturer	Bid Line #	Brand / Series	Category or Model #	Description	*****	*****	*****	*****	*****	*****
ABM Office Solutions	1			All Paneling System	NO BID	40%	NO BID	NO BID	NO BID	NON-RESP
	2	Other: Non-Specified Items			NO BID	40%	NO BID	NO BID	NO BID	NON-RESP
A I S	3	Aloft			NO BID	NO BID	NO BID	62.2%	NO BID	NON-RESP
	4	Calibrate			NO BID	NO BID	NO BID	62.2%	NO BID	NON-RESP
	5	Compete			NO BID	NO BID	NO BID	62.2%	NO BID	NON-RESP
	6	Other: Non-Specified Items			NO BID	NO BID	NO BID	62.2%	NO BID	NON-RESP
AMTAB	7		Stages, Risers & Accessories		34%	NO BID	NO BID	42.2%	NO BID	NON-RESP
	8	Other: Non-Specified Items			34%	NO BID	NO BID	38.6%	NO BID	NON-RESP
Artco Bell	9	Alphabet Series	ASSL06, ASSL., ASSC., ASCL..	Stacking: Flot, Four Leg Chair, Four Leg Caster Chair & Cantilever Chair	NO BID	NO BID	NO BID	56.3%	NO BID	NON-RESP
	10		AS4ST..	Sating: Café Stool & Four Leg Café Stool	NO BID	NO BID	NO BID	56.3%	NO BID	NON-RESP
	11		ASTA18 & ASST18	Task Chair & Stool with Glides or Casters	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP
	12		ASWA6 & ASWAJ	Student Desk with Full Metal Book Box and Permatuff Edge	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP
	13	Arise - ATPA1	Podium	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP	
	14	Shape Tables	Rectangle, Square, Round, Pyramid, Taper and Teardrop	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP	
	15	Soft Seating / Lounge: ASMOV, ABLOC, ASTP, AEXP, ANEB	MOV Stool, Bloc, STP EXP AND NEB	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP	
16	Discover Series	Seating: Poly Four Leg Chair, Cantilever Chair: D00A, D10., DP9A, D Series	Stacking: Sled Base Chair (18"), Four Leg Stacking Chair, Task Chair, Stacking Cantilever chair, Gas Lift Swivel Chair & Stool	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP	
17		Shape Student Desks: DST-RC, DST-EX, DST-AP	Rectangle, Expanse and Aperture	NO BID	NO BID	NO BID	54.2%	NO BID	NON-RESP	

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<b>Concepts School &amp; Office Furnishings</b>	<b>Culver-Newlin</b>	<b>GM Business Interiors</b>	<b>Hamel School Outfitters</b>	<b>McDowell-Craig</b>	<b>Tangram</b>
Y	Y	Y	Y	Y	NON-RESP

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<b>Artco Bell</b>	18	Discover Series	Shape Tables	3P-120, Aperture, Expanse, Gravity, Nebula, Nova, Rectangle, Teardrop	NO BID	NO BID	NO BID	<b>54.2%</b>	NO BID	NON-RESP
	19		Café Tabeis with Bases		NO BID	NO BID	NO BID	<b>54.2%</b>	NO BID	NON-RESP
	20		Nesting Tables with Locking Casters		NO BID	NO BID	NO BID	<b>54.2%</b>	NO BID	NON-RESP
	21	Uniflex Series	Student Desk with Book Box		NO BID	NO BID	NO BID	<b>53.6%</b>	NO BID	NON-RESP
	22		Horseshoe, Rectangular, Half Round and Trapezoid		NO BID	NO BID	NO BID	<b>53.6%</b>	NO BID	NON-RESP
	23	<b>Other: Non-Specified Items</b>				NO BID	NO BID	NO BID	<b>54.2%</b>	NO BID

<b>CH-Equip</b>	24		Classroom Essentials	Student Desks, Activity Tables	<b>34%</b>	NO BID	NO BID	NO BID	NO BID	NON-RESP
	25		Science & Lab	Tables	<b>34%</b>	NO BID	NO BID	NO BID	NO BID	NON-RESP
	26	<b>Other: Non-Specified Items</b>				<b>34%</b>	NO BID	NO BID	NO BID	NON-RESP

<b>Claridge Products</b>	27		Markerboards	Porcelain, Melamine, Graphic Board, Aluminum Frame	45%	NO BID	52%	<b>59.6%</b>	NO BID	NON-RESP
	28		Glass Markerboards	Glass Writing Surfaces	45%	NO BID	52%	<b>48.2%</b>	NO BID	NON-RESP
	29		Tackboards	Claridge Cor, Fabricork, Designer Fabric, Tan Nurcor, Aluminum & Wood Frames	45%	NO BID	52%	<b>51.6%</b>	NO BID	NON-RESP
	30		Mobile Boards & Easels	Porcelain and Tackable Surfaces	45%	NO BID	52%	<b>51.6%</b>	NO BID	NON-RESP
	31		Displays & Trophy Cases	Freestanding, Wall Mount and Recessed Cases, Aluminum & Wood Frames, Illuminated or Non-Illuminated, Tempered Glass Doors and Shelves	45%	NO BID	52%	<b>51.6%</b>	NO BID	NON-RESP
	32	<b>Other: Non-Specified Items</b>				45%	NO BID	52%	<b>50.9%</b>	NO BID

<b>Diversified Woodcrafts</b>	33		Culinary	Stainless Steel Tables, Sinks, Racks, Shelving	30%	52%	<b>62%</b>	47.6%	NO BID	NON-RESP
	34		Art & Drafting Tables		30%	52%	<b>62%</b>	47.6%	NO BID	NON-RESP
	35		Robotics & Storage Cabinets		30%	52%	<b>62%</b>	47.6%	NO BID	NON-RESP
	36		All Seating Stools	Metal & Steel Frame, Harwood Seat, Tempered Masonite Panel Overlay	30%	52%	<b>62%</b>	47.6%	NO BID	NON-RESP

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					Y	Y	Y	Y	Y	Y	NON-RESP
Manufacturer	Bid Line #	Brand / Series	Category or Model #	Description	*****						
Diversified Woodcrafts	37		All Workbenches & Mobile Cabinets	Butcher Block	30%	52%	62%	47.6%	NO BID	NON-RESP	
	38		Science & Lab Tables	Chemguard, Phenolic Resin, Epoxy Resin etc.	30%	52%	62%	47.6%	NO BID	NON-RESP	
	39	Other: Non-Specified Items			30%	52%	62%	47.6%	NO BID	NON-RESP	
ECR 4 KIDS	40		Classroom Furniture	Student Desks & Activity Tables	40%	NO BID	47%	36.6%	NO BID	NON-RESP	
	41	Other: Non-Specified Items			30%	NO BID	47%	36.6%	NO BID	NON-RESP	
Encore & ONQ Seating	42		Benches & Modular Seating		NO BID	40%	54%	NO BID	NO BID	NON-RESP	
	43		Guest & Stackable Seating		NO BID	40%	54%	NO BID	NO BID	NON-RESP	
	44		Lounge & Modular Seating		NO BID	40%	54%	NO BID	NO BID	NON-RESP	
	45	Other: Non-Specified Items			NO BID	40%	54%	NO BID	NO BID	NON-RESP	
Hamel	46	*****Percentage on ALL Catalog Items*****			***** REMOVED FROM BID*****						
Haskell	47	Ethos	All Models	All-In-One Seating Units with Tablet Arm and Casters	<del>1-99</del> 52%	NO BID	56%	53.8%	NO BID	NON-RESP	
	48	Other: Non-Specified Items			30%	NO BID	56%	53.8%	NO BID	NON-RESP	
Herman Miller	49		All Seating Products		NO BID	NO BID	56%	NO BID	NO BID	NON-RESP	
	50	Other: Non-Specified Items			NO BID	NO BID	56%	NO BID	NO BID	NON-RESP	
Humanscale	51	*****Percentage on ALL Catalog Items*****			NO BID	NO BID	Seating: 47% Ergonomics: 58%	NO BID	NO BID	NON-RESP	
KI	52		Lounge Seating		NO BID	NO BID	41%	NO BID	NO BID	NON-RESP	
	53		Upholstered Ottoman		NO BID	NO BID	41%	NO BID	NO BID	NON-RESP	
	54	Other: Non-Specified Items			NO BID	NO BID	41%	NO BID	NO BID	NON-RESP	

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					Piggyback: Y or N	Y	Y	Y	Y	Y	NON-RESP
Manufacturer	Bid Line #	Brand / Series	Category or Model #	Description	*****						
Logiflex	55	Clara	Modular Seating	Rounds and Ottomans	NO BID	NO BID	NO BID	41.5%	NO BID	NON-RESP	
	56	Infiniti	Bench & Modular Seating		NO BID	NO BID	NO BID	43.5%	NO BID	NON-RESP	
	57	Other: Non-Specified Items			NO BID	NO BID	NO BID	45.2%	NO BID	NON-RESP	
McDowell Craig	58		Student Desk	All Styles of Student Desks (includes with adjustable height option)	NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
	59		Nesting Mobile Flip Tables	Whiteboard and/or Laminate Tops, Adjustable Height, Locking Casters, with Vertical Lock Option	NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
	60		Science Tables	Science Lab Tables and butcher Block Tables	NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
	61		Lateral & Vertical File Cabinets and Bookcases	Standard with Lock File Cabinets and Adjustable Shelf Bookcases	NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
	62		Mobile Whiteboards, Tote Tray Carts with Markerboard Back	Mobile Markerboard to include Dual Size Porcelain Magnetic Markerboard, Locking Casters	NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
	63	Other: Non-Specified Items			NO BID	NO BID	NO BID	NO BID	55%	NON-RESP	
Mien	64	Flex	Lounge Seating		NO BID	NO BID	NO BID	43.5	NO BID	NON-RESP	
	65	Chameleon			NO BID	NO BID	NO BID	43.5	NO BID	NON-RESP	
	66	K10	Storage, Straight & Curved Bookcases, Bin Storage Cabinets	Mobile	NO BID	NO BID	NO BID	43.5	NO BID	NON-RESP	
	67	Other: Non-Specified Items			NO BID	NO BID	NO BID	43.5	NO BID	NON-RESP	
Mity Lite	68	*****Percentage on ALL Catalog Items*****			50%	NO BID	51%	32.5%	NO BID	NON-RESP	
MyTCoat	69	Commercial	Rectangular Outdoor Table: Model TRT...	8' Rectangular Portable Table, Expanded Metal, Diamond Pattern with Matching Frame and Top Paint finish	NO BID	NO BID	NO BID	LIST +5%	NO BID	NON-RESP	
	70		Round Outdoor Table, Model: TRD46	Kinder Height: 46" Round Portable Table, Expanded Metal, Diamond Pattern with Matching Frame and Top Paint Finish	NO BID	NO BID	NO BID	LIST +5%	NO BID	NON-RESP	

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Manufacturer	Bid Line #	Brand / Series	Category or Model #	Description	*****					
MyTCoat (cont.)	71	Commercial	Round Outdoor Table, Model: TRD46	Adult Height: 46" Round Portable Table, Expanded Metal, Diamond Pattern with Matchng Frame and Top Paint Finish	NO BID	NO BID	NO BID	LIST +5%	NO BID	NON-RESP
	72		Square Outdoor Table, Model: TSQ46	46" Square Portable Table, Expanded Metal, Diamond Pattern with Matchng Frame and Top Paint Finish	NO BID	NO BID	NO BID	LIST +5%	NO BID	NON-RESP
	73	Other: Non-Specified Items			NO BID	NO BID	NO BID	LIST +5%	NO BID	NON-RESP
National Public Seating (NPS)	74		Folding Chairs		45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
	75		Folding Tables		45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
	76		Music Chairs		45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
	77		Transport Carts, Dollies & Racks		45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
	78		Science & Industrial Stools		45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
	79	Other: Non-Specified Items			45%	50.5%	NO BID	52.6%	NO BID	NON-RESP
Oklahoma Sound	80		AV Presentation	Lecterns & Podiums	42%	NET +35%	NO BID	44.3%	NO BID	NON-RESP
	81		Tech Furniture	Mobile Storage & Charging Carts	42%	NET +35%	NO BID	44.3%	NO BID	NON-RESP
	82	Other: Non-Specified Items			42%	NET +35%	NO BID	44.3%	NO BID	NON-RESP
Palmer Hamilton	83	Daisy, Hive Lounge	Collaborative Seating		40%	NO BID	47%	NO BID	NO BID	NON-RESP
	84		Shelving		40%	NO BID	47%	NO BID	NO BID	NON-RESP
	85	Other: Non-Specified Items			40%	NO BID	47%	NO BID	NO BID	NON-RESP
Screenflex	86	*****All Portable Room Dividers*****			35%	NO BID	45%	40.7%	NO BID	NON-RESP
	87	Other: Non-Specified Items			35%	NO BID	45%	40.7%	NO BID	NON-RESP
Sit-On-It	88		Executive Chairs		52.5%	NO BID	57%	64%	NO BID	NON-RESP
	89		Multipurpose Chairs		52.5%	NO BID	57%	64%	NO BID	NON-RESP
	90		Stools		52.5%	NO BID	57%	64%	NO BID	NON-RESP

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Manufacturer	Bid Line #	Brand / Series	Category or Model #	Description	*****					
Sit-On_it (cont.)	91		Task Chairs		52.5%	NO BID	57%	64%	NO BID	NON-RESP
	92	Other: Non-Specified Items			52.5%	NO BID	57%	64%	NO BID	NON-RESP
Smith-System	93	Interchange	Student Desks & Tables		***** REMOVED FROM BID*****					
	94	Silhouette			***** REMOVED FROM BID*****					
	95	Flex			***** REMOVED FROM BID*****					
	96	UXL			***** REMOVED FROM BID*****					
	97	Elemental			***** REMOVED FROM BID*****					
	98	Planner			***** REMOVED FROM BID*****					
	99	Cascade			***** REMOVED FROM BID*****					
	100		Book Trucks		***** REMOVED FROM BID*****					
	101	Other: Non-Specified Items			***** REMOVED FROM BID*****					
Steelcase	102	Groupwork	Mobile Screen & Mobile Easel		NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	103	Huddleboard	Whiteboard	Huddleboard & Markerboards	NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	104	Verb	Whiteboard & Easel and Accessories		NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	105	Verb	Tables		NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	106	Alight	Ottomans	Soft Seating: Bench & Round	NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	107	Campfire-	Ottomans	Soft Seating-	NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
	108	Other: Non-Specified Items			NO-BID	NO-BID	NO-BID	NO-BID	NO-BID	NON-RESP
United Desk	109	New York	Office Desks & Workstations		52%	NO BID	NO BID	59.75%	NO BID	NON-RESP
	110	SOHO			52%	NO BID	NO BID	59.75%	NO BID	NON-RESP
	111	United			52%	NO BID	NO BID	59.75%	NO BID	NON-RESP
	112	Other: Non-Specified Items			52%	NO BID	NO BID	59.75%	NO BID	NON-RESP

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<b>Piggyback: Y or N</b>		Y	Y	Y	Y	Y	NON-RESP

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<b>Wisconsin Bench</b>	113	Lobo	Science & Lab Tables	Butcher Block, Phenolic, Stainless Steel	NO BID	NO BID	NO BID	<b>42.8%</b>	NO BID	NON-RESP
	114	Toro			NO BID	NO BID	NO BID	<b>42.8%</b>	NO BID	NON-RESP
	115		Music Storage Units	Mobile	NO BID	NO BID	NO BID	<b>42.8%</b>	NO BID	NON-RESP
	116		Seating	Stools	NO BID	NO BID	NO BID	<b>42.8%</b>	NO BID	NON-RESP
	117	Other: Non-Specified Items			NO BID	NO BID	NO BID	<b>42.8%</b>	NO BID	NON-RESP