

**Bid 23/24-01 IT Technology Equipment and Peripherals
Award Spreadsheet**

June 27, 2024

Bids from the following vendors were deemed responsive to bid items and requirements:

**Arey Jones Educational Solutions
Bluum USA, Inc.
CDW Government LLC
Howard Industries, Inc dba Howard Technology Solutions**

Irvine Unified School District received Bids which were deemed non-responsive to requested bid items from the following vendors:

**EKC Enterprises, Inc.
ODP Business Solutions, LLC
The Repair Depot LLC
Vivacity Tech PBC**

Total dollar amounts for responsive vendors, based on Bid submission prices and the Scoring Sheet (hypothetical scenario) provided at the Bid Opening:

Bidder	Short List Item Total	Catalog Discounted Total	Grand Total
CDW Government LLC	\$7,382,394.65	\$324,655.00	\$7,707,049.65
Howard Industries, Inc dba Howard Technology Solutions	\$7,930,133.40	\$281,020.00	\$8,211,153.40
Bluum USA, Inc.	\$8,129,085.50	\$324,790.00	\$8,453,875.50
Arey Jones Educational Solutions	\$8,205,767.90	\$295,400.00	\$8,501,167.90

Bid No. 23/24-01 IT TECHNOLOGY EQUIPMENT AND PERIPHERALS SCORING SHEET TEMPLATE

Vendor:

Entered by:

Checked by:

Short List Bid Items

Line #	Description	Manufacturer & Model No.	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Unit Cost	Total Dollar Amount
1	HP Chromebook 11 g9 n4500 32/4	HP Chromebook 11 G9 EE - 3V2Y2UT#ABA		10000		\$0.00
1.a.	Lenovo 100e G3	Lenovo Part number : 82UY0000US		10000		\$0.00
1.b.	Lenovo 100e G4	Lenovo Part number : 83G80002US		10000		\$0.00
1.c.	ASUS CR1100CKAYZ142	ASUS CR1100CKAYZ142		10000		\$0.00
1.d.	Acer C734-C0FD	Acer C734-C0FD; NX.AYVAA.001; 195133135887		10000		\$0.00
2	HP Fortis x360 G3 J 11" 2-in-1 - N4500 32/4	HP Fortis x360 G3 J - 7L300UT#ABA		2000		\$0.00
2.a.	Lenovo 500e G3	Lenovo Part number : 82JB003XUS		2000		\$0.00
2.b.	ASUS CR1100FKAYZ142T	ASUS CR1100FKAYZ142T		2000		\$0.00
2.c.	Acer R753T-C8H2	Acer R753T-C8H2; NX.A8ZAA.005; 195133135863		2000		\$0.00
3	Google Chrome Mgmt License	Google Chrome Education Upgrade - CROS-SW-DIS-EDU-NEW		12000		\$0.00
4	Aver C36i+	AVER C36i+ - CHRGC36i+		100		\$0.00
5	Poly Studio X52	Poly Studio X52 Video Kit - 8D8L1AA#ABA		5		\$0.00
6	Aver M11-8M	Aver VISIM118M		100		\$0.00
7	HP LaserJet Pro 4001dn	HP - 2Z600F#BGJ		20		\$0.00
8	HP LaserJet Pro M501dn	HP - J8H61A#BGJ		10		\$0.00
9	HP Color LaserJet Enterprise M554dn	HP - 7ZU81A#BGJ		10		\$0.00
10	Aruba 8360-32Y4C v2 FB 3F 2AC Bdl Core Switch	<u>JL700C</u>		5		\$0.00
10.a.	Extreme Network 7520-48YE-8CE-AC-F	Extreme Network 7520-48YE-8CE-AC-F		5		\$0.00
11	Aruba 6300M 48G 4SFP56 Switch	<u>JL663A</u>		75		\$0.00
12	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	<u>JL659A</u>		150		\$0.00
13	Aruba X371 12VDC 250W 100-240VAC PS	<u>JL085A</u>		150		\$0.00

13.a.	Extreme Network XN-ACPWR-350W-FB "For 5520-48T	Extreme Network XN-ACPWR-350W-FB "For 5520-48T		150		\$0.00
14	Aruba X372 54VDC 1050W 110-240VAC PS	<u>JL087A</u>		150		\$0.00
14.a.	Extreme Network XN-ACPWR-1100W-FB "For 5720-48MW"	Extreme Network XN-ACPWR-1100W-FB "For 5720-48MW"		150		\$0.00
15	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	<u>ROM46A</u>		150		\$0.00
15.a.	Extreme Network 100G-DACP-QSFPZ5M	Extreme Network 100G-DACP-QSFPZ5M		150		\$0.00
16	Aruba 10G SFP+ LC SR 300M MMF XCVR	<u>J9150D</u>		100		\$0.00
16.a.	Extreme Network 10301	Extreme Network 10301		100		\$0.00
17	Aruba AP-535 (US) Unified AP	<u>JZ337A</u>		325		\$0.00
17.a.	Extreme Network AP510C-WW	Extreme Network AP510C-WW		325		\$0.00
18	Aruba AP-575 (US) Outdoor 11ax AP	<u>R4H18A</u>		75		\$0.00
18.a.	Extreme Network AP460C-FCC	Extreme Network AP460C-FCC		75		\$0.00
19	APC UPS 6000VA (Input 208V L14-30P) UPS	<u>SURTD6000RMXLP3U</u>		5		\$0.00
20	APC SMART UPS SRT 3000VA RM 120V UPS	<u>SRT3000RMXLA</u>		10		\$0.00
21	Epson Powerlite L260F - 3LCD projector	V11HA69020		300		\$0.00
22	Epson Powerlite 760W - 3LCD projector - ultra short throw	V11HA81020		200		\$0.00
23	Samsung 65 in 4K Digital Signage Display	Samsung QB65C		20		\$0.00
24	Lightspeed Topcat Classroom Audio	<u>TCN-FS-M</u>		250		\$0.00
25	ATLASied pOe+ INDOOR WALL MOUNT	<u>IP-SDM</u>		300		\$0.00
Short List Bid Item Total:						\$0.00

*Proposed & approve substitutions will be scored when originally requested equipment is not proposed. Each line Item Number will be calculated only once.

Catalog Discount:

General Hardware Catalog Type Items

Line #	Description	Responsive/Non Responsive	Scoring Hypothetical Purchase Amount	Catalog Discount (based on MSRP)	Total Dollar Amount
26	Brand name items from computer hardware manufacturers. Brands may include, but are not limited to: Acer, Dell, HP, Lenovo, Microsoft, Toshiba, and any other Intel, ARM, or AMD based computers and systems.		\$300,000.00		\$300,000.00

27	Computer and tablet peripherals, components, upgrades, accessories, and related equipment including all manufacturers' "optional" products and warranties. Including all manufacturers available to the Bidder.		\$1,000.00		\$1,000.00
28	Device storage and/or charging solutions. Brands may include, but are not limited to: Anywhere, Aver, Bretford, LocknCharge, Tripp Lite.		\$1,000.00		\$1,000.00
29	Digital cameras, lenses, lighting, microphones, drones, and related photography/videography peripherals, software, and accessories. Brands may include, but are not limited to: Canon, DJI, Panasonic, Sony.		\$1,000.00		\$1,000.00
30	Printers, 3D printers, toner, inkjet ink, accessories, and other related supplies. Brands may include, but are not limited to: Canon, Dell, Dremel, Epson, HP, Konica-Minolta, Kyocera, Ricoh, Toshiba, Xerox.		\$1,000.00		\$1,000.00
31	Cables and cable management solutions, including, but not limited to: HDMI, VGA, network cables and adapters, terminators, raceway, patch cables, video, audio, and power cables. Including all manufacturers available to the Bidder.		\$1,000.00		\$1,000.00

Total: \$305,000.00

Network, Data Center, and Security Catalog Type Items

<i>Line #</i>	<i>Description</i>	<i>Responsive/Non Responsive</i>	<i>Scoring Hypothetical Purchase Amount</i>	<i>Catalog Discount (based on MSRP)</i>	<i>Total Dollar Amount</i>
32	Brand name items from network hardware manufacturers. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, HP ProCurve, Juniper, Ruckus, and any other managed or unmanaged hardware, component, or related devices available to Bidder.		\$1,000.00		\$1,000.00
33	Wireless technology: including access points, controllers, mounts and enclosures, and any other components and peripherals. Brands may include, but are not limited to: HP/Aruba, Oberon, Ventev/Terrawave, Aerohive, Cisco, Ruckus		\$1,000.00		\$1,000.00
34	Server, storage, and virtualization hardware and peripherals, and licensing. Brands may include, but are not limited to: Cisco, HP, Dell, IBM, VMWare, Microsoft.		\$1,000.00		\$1,000.00
35	Network security appliances and software including layer 7 Firewall, Content Filtering, log management (SEIM), Intrusion Defense and Prevention System (IDS, IPS), endpoint protection, SPAM and phishing protection. Brands may include, but are not limited to: iBoss, Palo Alto, Cisco, HP, Sonicwall, Symantec, CrowdStrike, Microsoft, Barracuda, Agari, Avanan.		\$1,000.00		\$1,000.00
36	Uninterruptible Power Supply (UPS). Brands may include, but are not limited to: Schneider Electric, APC, Tripp Lite		\$1,000.00		\$1,000.00
37	Safety systems which may include: networked surveillance, access control, and emergency alert systems, cameras, servers, software, and peripherals. Brands may include, but are not limited to: Axis, Avigilon, Cisco, Panasonic, and Entre.		\$1,000.00		\$1,000.00
38	Public Address and Clock/Bell/Loudspeaker systems. Brands may include, but are not limited to: Atlas, Bogen, Cisco, Ducane.		\$1,000.00		\$1,000.00
39	Wireless management licenses and maintenance. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.		\$1,000.00		\$1,000.00
40	Network management software, network equipment or security security appliance maintenance/support services, or network access control. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.		\$1,000.00		\$1,000.00

Total: **\$9,000.00**

General Software Catalog Type Items

<i>Line #</i>	<i>Description</i>	<i>Responsive/Non Responsive</i>	<i>Scoring Hypothetical Purchase Amount</i>	<i>Catalog Discount (based on MSRP)</i>	<i>Total Dollar Amount</i>
41	Microsoft 365 Education Licensing	<input type="checkbox"/>	\$1,000.00		\$1,000.00
42	Microsoft Licensing - Server	<input type="checkbox"/>	\$1,000.00		\$1,000.00
43	Google Workspace for Education	<input type="checkbox"/>	\$1,000.00		\$1,000.00
44	Software programs and related services, including products that are licensed for installation on user devices and products offered in a software-as-a-service model.	<input type="checkbox"/>	\$1,000.00		\$1,000.00

Total: **\$4,000.00**

Audio Visual Catalog Type Items

<i>Line #</i>	<i>Description</i>	<i>Responsive/Non Responsive</i>	<i>Scoring Hypothetical Purchase Amount</i>	<i>Catalog Discount (based on MSRP)</i>	<i>Total Dollar Amount</i>
45	Projectors, lamps, mounts, and accessories. Brands may include, but are not limited to: Acer, BenQ, Epson, Optoma, Viewsonic.	<input type="checkbox"/>	\$1,000.00		\$1,000.00
46	Interactive displays, mounts, carts, and accessories. Brands may include, but are not limited to: Aver, Promethean, Samsung, Smart Technologies, Viewsonic.	<input type="checkbox"/>	\$1,000.00		\$1,000.00
47	Large format displays, mounts, carts and accessories. Brands may include, but are not limited to: LG, NEC, Panasonic, Samsung, Sharp, Bretford, Conen, Peerless, Tripp Lite.	<input type="checkbox"/>	\$1,000.00		\$1,000.00
48	Document cameras and accessories. Brands may include, but are not limited to: Aver, Elmo, Epson, Hovercam, IPEVO.	<input type="checkbox"/>	\$1,000.00		\$1,000.00
49	Video conferencing equipment, accessories, and software. Brands may include Poly, Logitech, Neat, Zoom	<input type="checkbox"/>	\$1,000.00		\$1,000.00
50	Integrated audio visual systems. Brands may include, but are not limited to: Extron, Crestron, Lightspeed, and FrontRow.	<input type="checkbox"/>	\$1,000.00		\$1,000.00
51	Audio visual equipment including, but not limited to: microphones, speakers, sound boards, presenter equipment and accessories, and theater management tools from any manufacturer available to Bidder.	<input type="checkbox"/>	\$1,000.00		\$1,000.00

Total: **\$7,000.00**

Services

<i>Line #</i>	<i>Description</i>	<i>Responsive/Non Responsive</i>	<i>Scoring Hypothetical Purchase Amount</i>	<i>Catalog Discount (based on MSRP)</i>	<i>Total Dollar Amount</i>
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52	Configuration Services, including but not limited to: asset tagging, device enrollment, etching, memory or other component installations, imaging, software installation, or any other Configuration Lab type services.		\$1,000.00		\$1,000.00
53	Engineering Services, including but not limited to: assessment, design, configuration, implementation, or diagnostic troubleshooting of wired or wireless networking, physical or virtual servers, Storage Area Network (SAN), backup or disaster-recovery solutions. Engineers preferred to be-experienced with: Cisco, Dell EMC, HP, NetApp, VMWare, Microsoft, and must be manufacturer certified.		\$1,000.00		\$1,000.00
54	Audio Visual Installation Services, including but not limited to: projector/display mounting, low voltage cabling, speaker installation.		\$1,000.00		\$1,000.00
Total:					\$3,000.00
Catalog Total:					\$328,000.00
GRAND TOTAL:					\$328,000.00
<p><i>*Note: This is NOT AN ORDER. Quantities have been established purely to provide a hypothetical purchase to allow for scoring of Bids.</i></p>					