Bid No. 23/24-01 IT TECHNOLOGY EQUIPMENT AND PERIPHERALS

Addendum No. III

May 17, 2024

This addendum forms a part of the contract and modifies the original Bid documents. This addendum shall supersede all previously issued specifications, addenda and any other written or verbal direction. The modifications within this addendum shall be made part of the contract documents and shall be subject to all requirements thereto. Bidders shall modify the following items wherever appearing in any portion of the Bid documents.

Change and Clarifications

3.1 The Bid Form Pricing Sheet for Bid No. 23/24-01 IT Technology Equipment and Peripherals shall be amended to read as follows:

Bid No. 23/24-01 IT TECHNOLOGY EQUIPMENT AND PERIPHERALS

BID FORM PRICING SHEET

Name of Bidder:

Website of Online Catalog:

* If no website is provided, provide a comprehensive price list for products and brands included in the bid response.

Submit a PDF and excel Bid Form Pricing Sheet with Bid Documents

Bid prices are to include all costs associated with the proposed Solution including, but not limited to, shipping, F.O.B. Irvine Unified School District or as directed by the purchase order of said District, assembly, inside delivery, and any required installation/implementation, software licensing, maintenance, training, ongoing support, recommended professional services, containers, packing, delivery, disposal of waste, miscellaneous costs, and costs of optional services and products. Do **not** include California Sales or Use Taxes in unit prices. This tax will be added and paid for by the District. Costs not identified by Bidder shall be borne by Bidder and will not alter the requirements identified in this solicitation.

Whenever any Equipment is indicated or specified by brand name, trade name, proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process, service or equipment desired and shall be deemed to be followed by the words "or equal", and Bidder may, unless otherwise stated, offer any material, process, service, or equipment which shall be substantially equal or better in every respect to that so indicated or specified, subject to District approval.

Should the Bidder wish to request prior to bid opening, any substitution for the materials, process, Work or Equipment **specified in the Short List**, the Bidder shall submit a written request to the District **within the timeframe stated for Requests for Information (RFI's)**, in accordance with Information for Bidders Sections 9 and 19. Bidders submitting RFIs requesting substitutions of "or equal" products should include the line number, description, and manufacturer and model no. listed on the original Bid Documents, and the manufacturer and model no. of the proposed "or equal" product. Descriptive technical literature (manufacturer's specifications and a picture of the specific item), marked with the appropriate bid item number, should be provided fully describing the claimed "or equal" product. Suitability and valuation of "equals" rest in the sole discretion of the District.

For proposed **Catalog Discount Work and Equipment**, Bidders should list all manufacturers available in the column denoted "Brands/Manufacturers". Bidders are not required to offer Equipment from all manufacturers listed in the description. Bidders may propose additional "or equal" manufacturers. Suitability and valuation of "equals" rest in the sole discretion of the District.

Bidders must complete all items, or the bid submitted may be declared non-responsive. Note: This is NOT AN ORDER. If a Bidder will not bid on an item, it should write "No Bid" under the unit price.

Bidders may add additional rows for tiered pricing. Specify the different tier quantities in the "Minimum Purchase Amount" column.

EXAMPLE

Line #	Description	Manufacturer & Model No.	Minimum Purchase Amount	Unit Cost	Discount %	Extended Price Per Unit *includes shipping
1.a.	Example Company Chromebook 11"	Example Company, model no. 1234	1-499	$250	5%	$237.50
1.b.	Example Company Chromebook 11"	Example Company, model no. 1234	500-1,999	$250	7%	$232.50
1.c.	Example Company Chromebook 11"	Example Company, model no. 1234	2,000 - 4,999	$250	10%	$225.00
1.d.	Example Company Chromebook 11"	Example Company, model no. 1234	5,000+	$250	13%	$217.50

Short List Bid Items

Line #	Description	Manufacturer & Model No.	Minimum Purchase Amount	Unit Cost	Discount %	Extended Price Per Unit *includes shipping
1	HP Chromebook 11 G9 EE - N4500 32/4	HP Chromebook 11 G9 EE - 3V2Y2UT#ABA				
1.a.	Lenovo 100e G3	Lenovo Part number : 82UY0000US				

			Can Comply?		Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
1.b.	Lenovo 100e G4	Lenovo Part number : 83G80002US					
1.c.	ASUS CR1100CKAYZ142	ASUS CR1100CKAYZ142					
2	HP Fortis x360 G3 J 11" 2-in-1 - N4500 32/4	HP Fortis x360 G3 J - 7L300UT#ABA					
2.a.	Lenovo 500e G3	Lenovo Part number : 82JB003XUS					
2.b.	ASUS CR1100FKAYZ142T	ASUS CR1100FKAYZ142T					
3	Google Chrome Mgmt License	Google Chrome Education Upgrade - CROS-SW-DIS-EDU-NEW					
4	AVerCharge C36i+	AVer C36i+ - CHRGC36I+					
5	Poly Studio X52 All-In-One Video Bar with TC10 Controller Kit	Poly Studio X52 Video Kit - 8D8L1AA#ABA					
6	Aver M11-8M	Aver VISIM118M					
7	HP LaserJet Pro 4001dn	HP - 2Z600F#BGJ					
8	HP LaserJet Pro M501dn	HP - J8H61A#BGJ					
9	HP Color LaserJet Enterprise M554dn	HP - 7ZU81A#BGJ					
10	Aruba 8360-32Y4C v2 FB 3F 2AC Bdl Core Switch	JL700C					
10.a.	Extreme Network 7520-48YE-8CE-AC-F	Extreme Network 7520-48YE-8CE-AC-F					
11	Aruba 6300M 48G 4SFP56 Switch	JL663A					
12	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	JL659A					
13	Aruba X371 12VDC 250W 100-240VAC PS	JL085A					
13.a.	Extreme Network XN-ACPWR-350W-FB "For 5520-48T	Extreme Network XN-ACPWR-350W-FB "For 5520-48T					
14	Aruba X372 54VDC 1050W 110-240VAC PS	JL087A					
14.a.	Extreme Network XN-ACPWR-1100W-FB "For 5720-48MW"	Extreme Network XN-ACPWR-1100W-FB "For 5720-48MW"					
15	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	R0M46A					
15.a.	Extreme Network 100G-DACP-QSFPZ5M	Extreme Network 100G-DACP-QSFPZ5M					
16	Aruba 10G SFP+ LC SR 300M MMF XCVR	J9150D					
16.a.	Extreme Network 10301	Extreme Network 10301					
17	Aruba AP-535 (US) Unified AP	JZ337A					
17.a.	Extreme Network AP510C-WW	Extreme Network AP510C-WW					
18	Aruba AP-575 (US) Outdoor 11ax AP	R4H18A					
18.a.	Extreme Network AP460C-FCC	Extreme Network AP460C-FCC					
19	APC UPS 6000VA (Input 208V L14-30P) UPS	SURTD6000RMXLP3U					
20	APC SMART UPS SRT 3000VA RM 120V UPS	SRT3000RMXLA					
21	Epson Powerlite L260F - 3LCD projector	V11HA69020					
22	Epson Powerlite 760W - 3LCD projector - ultra short throw	V11HA81020					
23	Samsung 65 in 4K Digital Signage Display	Samsung QB65C					
24	Lightspeed Topcat Classroom Audio	TCN-FS-M					
25	ATLASied pOe+ INDOOR Wall Mount IP Speaker w/LCD display Talkback	IP-SDM					

Catalog Discount:

Bidders may respond to line items with one catalog discount percentage for all brands/manufacturers *or* insert additional line items to differentiate discount level offered by brands/manufacturers or product lines. Catalog discounts will be based on Manufacturer's Suggested Retail Price as listed in manufacturer's or Bidder's online catalog. Bidders may include an attachment include additional brands/manufacturers offered.

EXAMPLE

		Can Comply?		Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
	Description	YES	NO			
1	Chromebooks, Brands may include, but are not limited to: Brand A, Brand B & Brand C.	X		Brand A, Brand C, Brand D	__20___% Catalog Discount	

General Hardware Catalog Type Items

		Can Comply?		Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
	Description	YES	NO			

#	Description	Can Comply? YES	NO	Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
26	Brand name items from computer hardware manufacturers. Brands may include, but are not limited to: Acer, Dell, HP, Lenovo, Microsoft, Toshiba, and any other Intel, ARM, or AMD based computers and systems.				_____% Catalog Discount	
27	Computer and tablet peripherals, components, upgrades, accessories, and related equipment including all manufacturers' "optional" products and warranties. Including all manufacturers available to the Bidder.				_____% Catalog Discount	
28	Device storage and/or charging solutions. Brands may include, but are not limited to: Anywhere, Aver, Bretford, LocknCharge, Tripp Lite.				_____% Catalog Discount	
29	Digital cameras, lenses, lighting, microphones, drones, and related photography/videography peripherals, software, and accessories. Brands may include, but are not limited to: Canon, DJI, Panasonic, Sony.				_____% Catalog Discount	
30	Printers, 3D printers, toner, inkjet ink, accessories, and other related supplies. Brands may include, but are not limited to: Canon, Dell, Dremel, Epson, HP, Konica-Minolta, Kyocera, Ricoh, Toshiba, Xerox.				_____% Catalog Discount	
31	Cables and cable management solutions, including, but not limited to: HDMI, VGA, network cables and adapters, terminators, raceway, patch cables, video, audio, and power cables. Including all manufacturers available to the Bidder.				_____% Catalog Discount	

Network, Data Center, and Security Catalog Type Items

#	Description	Can Comply? YES	NO	Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
32	Brand name items from network hardware manufacturers. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, HP ProCurve, Juniper, Ruckus, and any other managed or unmanaged hardware, component, or related devices available to Bidder.				_____% Catalog Discount	
33	Wireless technology: including access points, controllers, mounts and enclosures, and any other components and peripherals. Brands may include, but are not limited to: HP/Aruba, Oberon, Ventev/Terrawave, Aerohive, Cisco, Ruckus				_____% Catalog Discount	
34	Server, storage, and virtualization hardware and peripherals, and licensing. Brands may include, but are not limited to: Cisco, HP, Dell, IBM, VMWare, Microsoft.				_____% Catalog Discount	
35	Network security appliances and software including layer 7 Firewall, Content Filtering, log management (SEIM), Intrusion Defense and Prevention System (IDS, IPS), endpoint protection, SPAM and phishing protection. Brands may include, but are not limited to: iBoss, Palo Alto, Cisco, HP, Sonicwall, Symantec, CrowdStrike, Microsoft, Barracuda, Agari, Avanan.				_____% Catalog Discount	
36	Uninterruptible Power Supply (UPS). Brands may include, but are not limited to: Schneider Electric, APC, Tripp Lite				_____% Catalog Discount	
37	Safety systems which may include: networked surveillance, access control, and emergency alert systems, cameras, servers, software, and peripherals. Brands may include, but are not limited to: Axis, Avigilon, Cisco, Panasonic, and Entre.				_____% Catalog Discount	
38	Public Address and Clock/Bell/Loudspeaker systems. Brands may include, but are not limited to: Atlas, Bogen, Cisco, Ducane.				_____% Catalog Discount	
39	Wireless management licenses and maintenance. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.				_____% Catalog Discount	
40	Network management software, network equipment or security security appliance maintenance/support services, or network access control. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.				_____% Catalog Discount	

General Software Catalog Type Items

#	Description	Can Comply? YES	NO	Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
41	Microsoft 365 Education Licensing				_____% Catalog Discount	
42	Microsoft Licensing - Server				_____% Catalog Discount	

	Description	Can Comply? YES	NO	Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
43	Google Workspace for Education				_____% Catalog Discount	
44	Software programs and related services, including products that are licensed for installation on user devices and products offered in a software-as-a-service model.				_____% Catalog Discount	

Audio Visual Catalog Type Items

	Description	Can Comply? YES	NO	Brand/Manufacturer	Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
45	Projectors, lamps, mounts, and accessories. Brands may include, but are not limited to: Acer, BenQ, Epson, Optoma, Viewsonic.				_____% Catalog Discount	
46	Interactive displays, mounts, carts, and accessories. Brands may include, but are not limited to: Aver, Promethean,Samsung, Smart Technologies, Viewsonic.				_____% Catalog Discount	
47	Large format displays, mounts, carts and accessories. Brands may include, but are not limited to: LG, NEC, Panasonic, Samsung, Sharp, Bretford, Conen, Peerless, Tripp Lite.				_____% Catalog Discount	
48	Document cameras and accessories. Brands may include, but are not limited to: Aver, Elmo, Epson, Hovercam, IPEVO.				_____% Catalog Discount	
49	Video conferencing equipment, accessories, and software. Brands may include Poly, Logitech, Neat, Zoom				_____% Catalog Discount	
50	Integrated audio visual systems. Brands may include, but are not limited to: Extron, Crestron, Lightspeed, and FrontRow.				_____% Catalog Discount	
51	Audio visual equipment including, but not limited to: microphones, speakers, sound boards, presenter equipment and accessories, and theater management tools from any manufacturer available to Bidder.				_____% Catalog Discount	

Services

	Description	Can Comply? YES	NO	Brand/Manufacturer (if applicable)	*Catalog Discount (based on MSRP)	Clarifications and/or Restrictions
52	Configuration Services, including but not limited to: asset tagging, device enrollment, etching, memory or other component installations, imaging, software installation, or any other Configuration Lab type services.				_____% Catalog Discount	
53	Engineering Services, including but not limited to: assessment, design, configuration, implementation, or diagnostic troubleshooting of wired or wireless networking, physical or virtual servers, Storage Area Network (SAN), backup or disaster-recovery solutions. Engineers preferred to be-experienced with: Cisco, Dell EMC, HP, NetApp, VMWare, Microsoft, and must be manufacturer certified.				_____% Catalog Discount	
54	Audio Visual Installation Services, including but not limited to: projector/display mounting, low voltage cabling, speaker installation.				_____% Catalog Discount	

*For Services provided directly by Bidders and not through a manufacturer MSRP should be interpreted as "Provider's standard rate". If the services are not listed in a link to MSRP pricing, Bidders may attach a listing of standard rates in lieu of providing a link and record the discount off those rates in the Catalog discount section.

Pricing and discounts reflected are a minimum discount, and additional discounts may be agreed upon by Bidder and District, depending on brands/manufacturers offered, volume purchases, and other promotions.

Company Name: _____

Vendor Name: _____

Vendor Signature: _____ Date: _____

ALL OTHER PROVISIONS of the Bid Documents shall remain unchanged. This Addendum is hereby made a part of the Bid Documents to the same extent as those provisions contained in the original documents and all itemized listings thereof.

NOTE: The failure or omission of any Bidder to receive or examine any Bid documents, forms, instruments, addendums, specifications, or other documents, shall by no means relieve any Bidder from any obligation with respect to its Bid response or to the contract.